

United Way of St. Joseph County
2018-2019 Annual Report



United Way of
St. Joseph County

More than an Annual Report
THIS IS A STORY ABOUT HOPE



OUR VISION
MOVING PEOPLE FROM A LIFE OF
POVERTY TO POSSIBILITY

OUR MISSION
MOBILIZING THE COMMUNITY TO
COLLECTIVELY REDUCE POVERTY



FORGING A BOLD PATH

This has been an exciting year for United Way of St. Joseph County as we continue to transform the way we work and engage with our community to solve our county's toughest challenges. Because of you we have made significant progress in addressing our childcare deserts, we brought awareness and took action over the lack of safe and affordable housing stock and so much more. Even with the incredible work we've accomplished, we're still up against some harsh realities, like the 43% of households in St. Joseph County that are living in, or are one step away from poverty.

We know that poverty is complex. There is no single cause and no easy solution. There is no individual donor, no one advocate, no single partner or program who can solve the complicated and complex issues that contribute to this critical dilemma. In order to move the needle on the number of families struggling in our county, we must think boldly and collaboratively.

This year we focused on bringing together subject matter experts, direct service providers, government leaders, funders, corporate partners, and passionate individuals from diverse backgrounds to accelerate progress on the issue of poverty and lay the foundation for a bold new path forward for our community.

- We are sharpening our focus to under-resourced neighborhoods with the launch of our Southeast Neighborhood Center. By bringing multigenerational programs and resources to families and individuals living in the Southeast side, we are breathing life back into one of South Bend's oldest neighborhoods, which was once considered "dying".
- We are increasing the accessibility of high-quality early childhood education through the launch of Capacity-Building Grants – an innovative partnership with Ready to Grow St. Joe, The City of South Bend and the Family and Children's Center Foundation. These grants help childcare providers, regardless of zip code, improve their quality level on Indiana's Paths to Quality Rating System.
- We are implementing Visionlink with our Impact Partners, a new case management tool to efficiently and holistically connect individuals and families to resources throughout our county so that they have access to the tools and resources needed to create a life of stability.
- We are strategically partnering with over 26 nonprofit partners around four priority impact areas: Early Learning, Youth Success, Stable Families, and Critical Needs to ensure everyone has the opportunity to thrive in our community.

United Way is moving the needle and changing the trajectory of thousands of lives in our community, and we hope that, as you read through our Annual Report, you see how you are helping us do this every day. Whether you contribute your time, talent or treasure you are ensuring that the future of our community is stronger than ever.

We are proud to work alongside you in serving our community. When we aren't afraid to be bold, align our resources and unite to solve problems in our most high-need areas, we ensure that every person in our community has an equal opportunity to thrive. It is a privilege to partner with you. Thank you.



Laura Jensen
President and CEO
United Way of St. Joseph County



Mark Herriman
Board President
United Way of St. Joseph County

DO YOU KNOW ALICE?

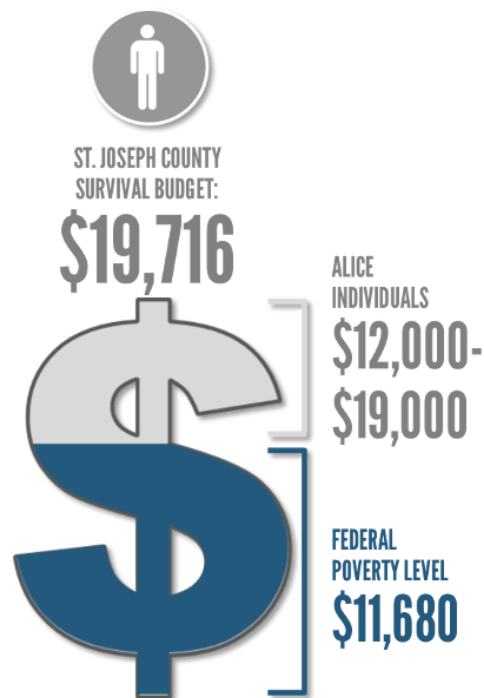
ASSET LIMITED INCOME CONSTRAINED EMPLOYED

Often referred to as the “working poor”, ALICE families are those who do not fall within poverty guidelines, but are struggling to stretch their income from pay check to pay check.

In United Way of St. Joseph County’s mission to move people from poverty to possibility, it is critical to focus on all families that are struggling. This includes those living below the poverty line, as well as ALICE (Asset Limited, Income Constrained, and Employed) families who do not qualify for many programs and benefits but are likely an emergency away from falling into the cycle of poverty.



In the 2018 ALICE Study of Financial Hardship, community data shows that 43% of families in St. Joseph County are struggling. 27% of those are ALICE households and 16% are households in (Federal) poverty.

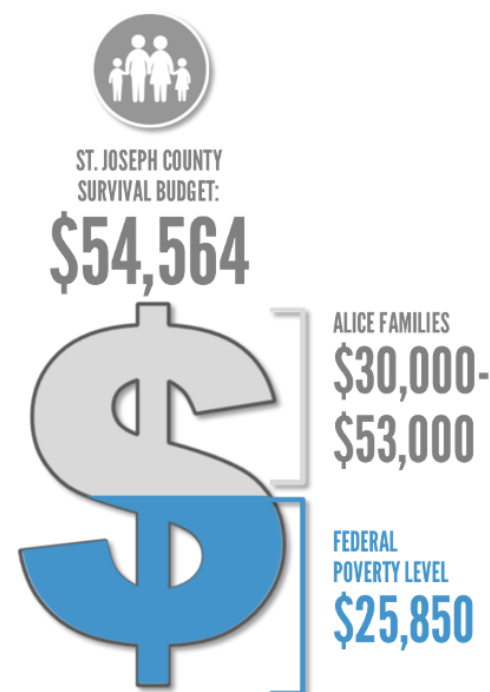
To gain a better understanding of the financial framework, included is the ALICE Report “Household Survival Budget” for St. Joseph County.



HOUSEHOLD SURVIVAL BUDGET

ST. JOSEPH COUNTY

 MONTHLY COST OF LIVING  2 ADULTS, 1 INFANT & 1 PRESCHOOLER	
HOUSING	\$787
CHILD CARE	\$854
FOOD	\$525
TRANSPORATION	\$697
HEALTH CARE	\$800
TECHNOLOGY	\$75
MISCELLANEOUS	\$413
TAXES	\$396
MONTHLY TOTAL	\$4,547
ANNUAL TOTAL	\$54,564
HOURLY WAGE	\$27.28





Not a hand out IT'S A CHANCE TO THRIVE

This year a family came to the United Way with a simple request. **Gas money.**

Dad was having a hard time finding a job after moving to the area, so he began working for a driving service to bring in some income. He needed enough gas money to fill his tank, so he could start driving for the night.

We quickly learned the family was sleeping in their car because their rental house was uninhabitable, and they had until 4 pm to find a safe place to stay, or they risked losing their children. That day's pay might be enough to cover one night in a hotel, which would keep the family together.

Life's problems are often complicated, and it can be hard to see a path to stability when you feel buried by the burdens of the day.

They walked through United Way's doors simply asking for gas money to get to work.

The staff at United Way began making phone calls to partner agencies—securing long term hotel arrangements, job skills training, childcare assistance and so much more. In all, more than 9 referrals were made.

United Way funds a network of resources for families who find themselves in crisis. For many, we are the support system that can help move them **from Poverty to Possibility.**

Your support of the United Way gives families like this more than just gas money. **You are part of a UNITED strategy. You are helping families thrive.**

FUNDED PARTNERS AND PROGRAMS

The following nonprofit partners and programs were awarded funding from United Way of St. Joseph County in FY 2018-2019 in order to bring stability and independence to children, families and individuals who are struggling to stay afloat.

2-1-1
AIDS Ministries
AmeriCorps
Big Brothers Big Sisters of SJC
Born Learning Academies
Boys & Girls Clubs of SJC
Camp Fire River Bend Council
Catholic Charities Diocese Fort Wayne
-South Bend
Center for the Homeless
Cultivate Culinary
Dismas House

El Campito, Inc.
Emergency Food and Shelter Program
Ready to Grow St. Joe
Five Star Life
Hope Ministries
Indiana Legal Services, Inc.
Kindergarten Readiness Camps
La Casa de Amistad, Inc.
LOGAN Community Resources, Inc.
Mishawaka Education Foundation
People Gotta Eat
RiverBend Cancer Services

South Bend Heritage Foundation
Bridges Out of Poverty-Goodwill
Industries of Michiana
Team HEAT
United Health Services
VITA (Volunteer Income Tax Assistance)
Youth Service Bureau of SJC
YMCA of Michiana,
YWCA North Central Indiana



ALL WE HAVE DONE *Together*

United Way of St. Joseph County is focused on the 43% of households in our community who do not earn enough money to cover their basic needs. We know that poverty is complex. That there is no single cause and no easy solution. There is no individual donor, no one advocate, no single partner or program who can solve the complicated and complex issues that contribute to this critical dilemma.

The United Way Impact Plan was developed to inform and guide our collaborative approach and alignment with a wide variety of resources around four priority impact areas: **Early Learning, Youth Success, Stable Families, and Critical Needs**. By focusing on these, we ensure everyone has the opportunity to thrive in our community.

Through the generosity of our donors, community partners, volunteers and an incredible network of not-for-profit agencies, last year our community received an outpouring of support, and truly changed the lives of individuals and families in our community. The following pages tell our Impact Story.



2-1-1 is a free resource-referral line sponsored by United Way for St. Joseph County.

These are last year's reporting details from 2-1-1

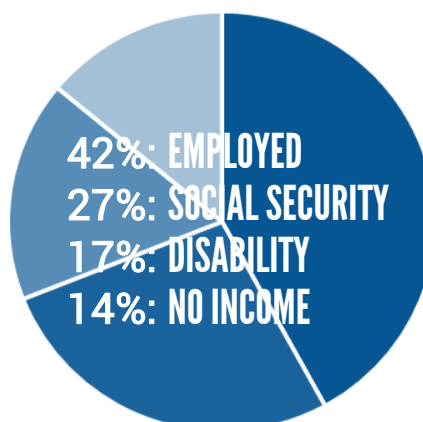


HANDLED 5,369 CALLS

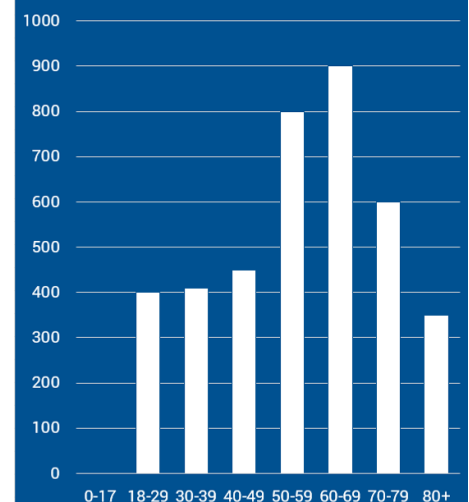


MADE 9,027 REFERRALS

INCOME SOURCE DATA



AGE OF CALLER:



VITA VOLUNTEER INCOME TAX ASSISTANCE

VITA is a free tax preparation and filing service provided by United Way of St. Joseph County, for households earning \$66,000 or less annually. VITA enables our community's most vulnerable households to file their taxes, with the help of IRS-certified volunteers, at no cost. This allows our neighbors to keep more of their earned income tax benefits and protects against predatory tax-prep "services".

UWSJC processes VITA Tax returns for a 4-county region, including Elkhart, Kosciusko, LaPorte and St. Joseph Counties in Indiana. Last Year the VITA program:

* St. Joseph
County accounts
for 59% of VITA
results



PREPARED AND FILED:

3,062

RETURNS!

*SJC: 1,815



RETURNED

\$722,000

TO HOUSEHOLDS THROUGH THE EARNED INCOME TAX CREDIT!

*SJC: \$425,980



SAVED INDIVIDUALS AN ESTIMATED

\$633,000

IN FILING FEES!

*SJC: \$375,705



EARLY LEARNING

WE HELP CHILDREN ENTER SCHOOL READY TO SUCCEED

UWSJC

invests in partners and programs that improve access to quality early learning opportunities for children and families. Last year, UW funded programs were able to serve:

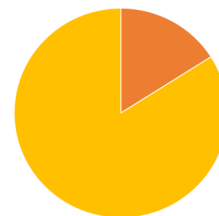
492

CHILDREN AND FAMILIES!

THROUGH...

**DIRECT ACCESS TO QUALITY EARLY LEARNING
AND/OR PRE-K READINESS PROGRAMS: 84%**

PARENT ENRICHMENT PROGRAMS: 16%



YOUTH SUCCESS

WE SUPPORT SCHOOL-AGE CHILDREN THROUGH HIGH SCHOOL GRADUATION WITH THE SKILLS NECESSARY TO PURSUE POST-SECONDARY EDUCATION OR ADVANCED TRAINING.

UWSJC

invests in partners and programs that provide quality year-round opportunities for students to reinforce and enhance academic, social and emotional learning. Last year, UW funded programs were able to serve:

5,802

AT-RISK, SCHOOL-AGE
CHILDREN WHO SAW
MEASURABLE RESULTS!

WITH A FOCUS ON...

**BUILDING INDEPENDENCE
SUCCESSFUL TRANSITIONS
IMPROVED ACADEMIC PERFORMANCE
GRADUATING ON-TIME, WITH A PLAN**



STABLE FAMILIES

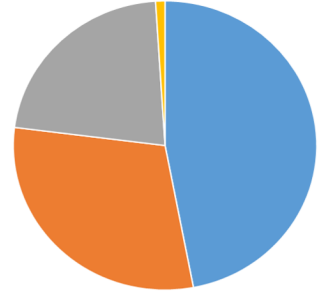
WE HELP INDIVIDUALS AND FAMILIES BUILD STRONG, STABLE FOUNDATIONS BY DEVELOPING THE NECESSARY SKILLS TO MEET THEIR BASIC NEEDS AND IMPROVE THEIR QUALITY OF LIFE.

UWSJC invests in partners and programs that offer job training and placement, financial education, wellness resources, and transportation initiatives. Last year, UW funded programs were able to serve:

1,515
INDIVIDUALS AND FAMILIES!

THROUGH...

JOB SKILL TRAINING: 47%
INCREASING LEVELS OF EDUCATION: 30%
FINANCIAL LITERACY & MANAGEMENT: 22%
ACCESS TO INSURANCE/HEALTHCARE: 1%



CRITICAL NEEDS

WE SUPPORT FAMILIES AND INDIVIDUALS EXPERIENCING AN EMERGENCY OR CRISIS.

UWSJC invests in partners and programs that provide critical food, clothing, shelter, emergency, and crisis intervention. This is our largest and most complex area of impact for St. Joseph County, which tells us that the need is great for individuals and families in our community who are living in crisis. Last year UW funded programs addressed:

47,428
CRITICAL NEEDS CASES

THROUGH...

EMERGENCY FOOD

41,796
CASES



EMERGENCY SHELTER

2,515
CASES



CRISIS INTERVENTION

2,066
CASES



UTILITY ASSISTANCE
(TEAM HEAT)

1,051
CASES



1,034

CRITICAL HEALTH CASES



928

DOMESTIC VIOLENCE/ABUSE CASES



104

STREET OUTREACH-YOUTH CASES

This is more than support **WE ARE ADVOCATES**

Advocacy means shining a light on the issues that affect St. Joseph County and lending our voice to ensure opportunities for children and families to thrive. It is crucial to our success as a community. United Way engages in public policy advocacy because we have the longstanding community connections and firsthand experience to help guide policy makers as they tackle the problems that face our community.

READY TO GROW ST. JOE

EARLY CHILDHOOD COALITION



We officially welcomed **Ready to Grow St. Joe**, our Early Childhood Coalition, on board as an initiative of United Way of St. Joseph County in March of 2019.

Ready To Grow is a collection of Early Childhood stakeholders committed to ensuring that all children in St. Joseph County, birth to eight, have the foundation to thrive in school, work, and life. Leadership is committed to the belief that all children, regardless of what zip code they live in, deserve the best start in life. Whatever a family might look like, it is our ultimate goal that they connect with the resources they need.

HOUSING SUMMIT, 2019



In coordination with the City of South Bend and the Notre Dame Clinical Law Center, UWSJC hosted a series of policy makers, not-for-profit, and business interests

to understand and improve housing issues in our community. The Summit created an opportunity to dialogue across sector, identifying strengths and weaknesses in the housing market and current policy approaches. Most importantly, Summit participants built concrete action plans to move toward the goal of universal access to safe, sustainable, and affordable housing in St. Joseph County.

WORKER'S MEMORIAL, 2019



This event serves to remember and acknowledge workplace fatalities that took place over the past year, which includes six members of our community. It is a time to recognize the creation of the Occupational Safety and Hazards Administration, which

created standards and enforcement procedure to keep workers safe in all environments. Each year, thousands of workers are killed on the job and millions more suffer from job related injuries or illnesses. Over the years, working conditions have improved but it is crucial to defend regulations in place and win new protections.

With Gratitude For THOSE WHO LEAD

United Way of St. Joseph County depends on the generosity of those in the community who are called to do more. Those who are called to give more. The following individuals and households contribute to United Way at a leadership level, and account for over \$600,000 in annual giving. Their generosity impacts the lives of thousands in our community each year.



THE ERNIE AWARD

Don and Pat Cressy were selected in 2018 as recipients of “The Ernie” award, due to their commitment and promise as leaders, in support of United Way of St. Joseph County’s mission. Don and Pat have both shown great involvement with United Way.

The Cressy’s have been and continue to be a great representation of what it means to give back to the community. Their support of United Way and philanthropic commitment in the community demonstrates their passion for leaving their mark and improving the lives of everyone who calls

TOCQUEVILLE SOCIETY, \$10,000 +

Anonymous, x1
The Cressy Foundation
Chris and Carmi Murphy
Todd and Stephanie Schurz

NAVARRE SOCIETY, \$5,000–\$9,999

John Arnold
Margaret Brinig
Penelope and Theodore Clark
John and Catherine Hiler
Daniel Lapsley
Drs Gail English and Nels Leininger
Ken and Joan Milani
Scott and Stephanie Schurz

SORIN SOCIETY, \$2,500-\$4,999

Anonymous, x9
John Affleck-Graves
Beverly Ainsley

SORIN SOCIETY *continued*

Adeela Alizai and Asad Ansari
Joseph A. Bauters
Paul Bohn
Daniel Chipman
Frank and Pat Criniti
Stephen and Joan Fallon
Thomas Fuja
John and Anne Griffith
Amanda Budreau
Laura and Eric Jensen
Alexander Martin
Cindie Mcphie
Mark and Monica Minne
Mark Myers
Ronald and Florence Nelson
Joseph O'Tousa
Dr. Joseph M. Powers
David and Kristin Pruitt

SORIN SOCIETY *continued*

Randolph and Mary Ann Rompola
William and Lorrie Schmuhl
James Seckinger
Jim and Ethel Seitz
Dr. and Mrs. James Tieman
Rex Voorheis
Margaret Voorheis
Lorry and Kathie Zeugner

COQUILLARD SOCIETY, \$1,000–\$2,499

Anonymous, x25
Arshad and Rebecca Ahmed
Tony and Andrea Allison
Leonardo Amat
Jeanne Anderson
Dennis and Lilly Andrysiak
Corey Angst
Brian Archambeault

COQUILLARD SOCIETY, *continued*

Pamela J Austin	Christopher and Judith Fox	Michael Kozak
Ryan Bell and Christy Bader	James and Teri Frain	Andrea and Joe Kurth
Daniel and Laurie Balla	Mr. and Mrs. Van Gates	Genevieve Lankowicz
Marzy and Joe Bauer	David and Kelly Ghyselinck	Mike and Karen Leep
Robert Bernhard	Mary Beth and Greg Giczi	John and Judy Lehner
Rick and Karen Bliha	Paul Gifford	Dan Lifferth
Amy Bobson	Gary Gilot	Suzanne Love
Boldt Family Fund	John Gohsman	John Lucey
Paul and Sarah Browne	James and Nancy Goodhew	Michael Lugli
Bruce Todd	Carl Goodman	Larry and Maggie Mackowiak
Rick W. Burden	Michael and Donna Gordon	Scott Malpass
Stephen Camilleri	Mark Gould	Abraham Marcus
Brian Casey	Matthew Gray	Mr. and Mrs. Russ Matthys
Centellas Family	Kimberly Green Reeves	Timothy McGovern
Kevin Christiano	Gaston Groninger	Muffet McGraw
Heather Coffman-Stephenson	David Grundy	Leo McWilliams
Daniel Conroy	Brian Guarraci	Dr. Mary Jo and Brad Meier
George and Kathryn Cressy	Gregory P. Hakanen	Brad and MaryJo Meier
Laura Cronkhite	Dr. James Harris and Dr. Holly Hake Harris	Rene Mesaros
Colleen Cross	Brian and Shellie Harshberger	Russell and Margie Midkiff
Susan Cybulski	Renee Hayes	Louis Miller
Greg Danner	Dr. Vincent and Angela Henderson	Chris Miller
Dr. Jo Ann DellaNeva	Alberta Henderson	Lauri and Pedro Miro
John E and Mary Lou Derwent	Kathleen R Hennessy	Dr. and Mrs. Stephen Mitros
Dr. and Mrs. Michael J. De Stefano	Mark Herriman	Kevin Morrison
Michael Donovan	Marv and Beth Hills	David Moser
Greg and Mary Downes	Carol Hochstetler	Kevin and Erin Murphy
Gregory and Carol Doyle	Vittorio Hosle and Jieon Kim	Thomas and Barbara Murphy
Tim and Janet Durham	David Hudak	Ken and Carolyn Nemes
Tex and Brigid Dutile	Michael Jenkins	Walter and Elaine Nicgorski
Ken and Linda Sue Elek	Robert L. Jones Jr	Glen Niebur
Georges Enderle	Carol and Craig Kapson	Michaela Nufer
Scott Eshowsky	Jack and Jennifer Kary	Jacqueline O'Blenis
Michael Evans	Kenneth and Marianne Keber	Janet O'Tousa
Anne Faherty	John R Kelly	Roger Parker
John and Judy Farrell	Robert M Kelly	Charles Peltier
Patrick Fay	Jieon Kim	John and Elizabeth Pendarvis
Anne M. Feferman	Karen and Scott Kirner	Lisa Pesaresi
Mary Jane Elias and Dr. Frederick Ferlic	William and Julia Knight	Pheil Fund of CFSJC
Thomas Flint	Ann Knoll	Barb and John Phair
Gary and Tammy Fox	Neil Knoppers	Brenda Phillips
Roland and Carol Fox		Pat Pierce

COQUILLARD SOCIETY, *continued*

Dianne Pinderhughes
Michael Plenzler
Deanna Ponsler
Allyson Powers
Benjamin Radcliff
Samuel and Shirley Raitzin Fund
Scott Randberger
Warren Rees
Anita Rees
David Richter
Carl and Christi Risk
Mark and Barbara Roche
Mary and David Roos
John Ross
Rick Rozenboom
Barbara Scanlon
Scott and Monica Schmidt
William Schneider
Jason Schroeder
Steve and Bonnie Seall
Kimberly Selis
Sophie A. Shive
Dr. Stephen M. Simons
John Sitter

Allen Speicher
John Staud
Ellyn Stecker
Jeremy Stein
Chris Strafford
Tim and Michele Sullivan
Craig Sullivan and Cynthia L. Harris
John Swarbrick
Jerry Szmanda
Anthony and Karen Szumiesz
Bryan and Cari Tanner
Dr. Jerry and Donna Thacker
Douglas Thain
Michael Thomas
Janet and Larry Thompson
Lori and George Tierce
Bob and Sue Tordi
Brenda Torres
Larry Tracy
Steven Trail
Richard W Trenker Fund
Nan Tulchinsky
Brian Turco
Charles J Tuskan

Jill Lynn and Thomas S. Vihtelic
Nancy Wagenblast
Amy Wagoner
Christopher Waite
Diane Parr Walker
Christine Wallace
Tammy Weatherspoon
David and Susan Whitby
Amy White
Jason Whitmer
Cheryl Wibbens-Lesh and Neil Kay Lesh
Olaf Wiest
Jeff Williams
Anthony Williams
Christina Williams
James and Jo Ann Wittenbach
Gary and Shirley Wuslich
Tom and Margie Yarger
Michael and Julie Yates
Leslie Yates
Kathleen Yoon
James Young
Ron Zeltwanger



POWERFUL PARTNERSHIPS

Businesses, large and small, make the work of United Way possible. Each year UWSJC works with **172** corporate partners to improve our community. The companies listed here support United Way through workplace campaigns. Those in **bold** also make a significant corporate contribution annually.

WORKPLACE CAMPAIGNS

1st Source Bank

AAA Michigan
Abbott Laboratories
Adams Remco, Inc.

Aetna

AIDS Ministries

Allied Solutions

AM General

Anthem Blue Cross and Blue Shield

Antibus Scales & Systems

ArcelorMittal - Indiana Harbor East

AT&T

Attco

Auto-Owners Insurance

Bank of America

Barnes & Thornburg LLP

Beacon Health System

Bethel University

Black & Veatch

Camp Fire USA River Bend Council

WORKPLACE CAMPAIGNS *continued*

Carleton, Inc.

Catholic Charities Diocese Fort Wayne-South Bend, Inc.

Center For the Homeless, Inc.

Centier Bank

Chauffeurs Teamsters Local #364

Citigroup Development Center

City of Mishawaka

Clean Seal, Inc.

Coca-Cola Bottling Company

Combined State Campaign

Comcast

Community Foundation of St. Joseph County

Cook Nuclear Plant

Costco Wholesale

Cressy & Everett Real Estate, Inc.

Cressy Commercial Real Estate

Crowe LLP

Cullar & Associates, P.C., CPA's

Eaton Corporation

Eli Lilly & Company

Entergy

Enterprise Rent-A-Car

Federal Express

Fifth Third Bank

First Federal Savings Bank

Five Star Life

Gates Automotive Group

Gene B. Glick Properties

General Dynamics

General Motors

Gibson

Girl Scouts of Northern Indiana-Michiana

Goodwill Industries

Grossnickle Eye Center

Gurley Leep Automotive Family

H & R Block District Office

Holladay Property Services Inc

Honeywell

Hope Ministries

Horizon Bank

IBM

Indiana Legal Services, Inc.

Indiana Michigan Power Co.

Indiana Trust Wealth Management

Indiana University South Bend

ITW National

JC Penney Company, Inc.

John Glenn School Corporation

Johnson & Johnson

KeyBank

Kirby Risk Corporation

Kroger Company Zone Office

Kruggel Lawton & Company

Kulzer, LLC

La Casa de Amistad, Inc.

Laidig Systems, Inc.

Lake City Bank

Lawson-Fisher Associates P.C.

Liberty Mutual Insurance

Lochmueller Group

Lock Joint Tube, Inc.

LOGAN Community Resources, Inc.

Lowe's Home Center, Inc.

M & S Management

Macy's

Marshalls

Martin's Super Markets

McCormick & Company

Meijer

Meridian Title Corporation

Michiana Area Council of Government

Mid-City Supply Co., Inc.

Mobility Ventures LLC

Mutual Bank

Nationwide Insurance Enterprises

North American Signs

North Central Indiana AFL-CIO

Notre Dame Federal Credit Union

Oaklawn Psychiatric Center

Old National Bank

Orbital ATK, Inc.

Paychex

Penn-Harris-Madison School Corporation

PiperJaffray

Pitney Bowes

PNC Bank

Press Ganey Associates, Inc.

Radiology, Inc.

Raymond James & Associates, Inc.

Ready to Grow St. Joe

Real Services

Ricoh-USA

Ric's Dental Lab

RiverBend Cancer Services

Royal Adhesives & Sealants

RSM

Saint Joseph Health System

Saint Mary's College

School City of Mishawaka

Schurz Communications, Inc.

Schwab Charitable Fund

South Bend Clinic, LLP

South Bend Community School Corporation

South Bend Medical Foundation

South Bend Tribune

St. Joseph County Public Library

Standard Motor Products, Inc.

Steel Warehouse Company, LLC

Supervalu

Target

Teachers Credit Union

Tech Data Corporation

The Ridge Company

The Timken Company

TJ Maxx

Total Quality Logistics, LLC

United Health Services

United Way of St Joseph County

University of Notre Dame

UPS

Wal Mart / Sam's Club Parent

Walgreens Drug Store

Wells Fargo Bank

Western & Southern Life Insurance

WEX, Inc.

WNIT Television (PBS)

X-Ray Consultants

YMCA of Michiana, Inc.

Youth Service Bureau of St. Joseph County, Inc.

YWCA North Central Indiana

CORPORATE GIFTS & SPONSORSHIPS

1st Source Bank: VITA, Campaign Kickoff
Ancon: Campaign Kickoff
Beacon Health System: Campaign Kickoff
Bonefish: Volunteer Appreciation In-Kind
Burns Rent-All: Coquillard
Canadian National Railway
Chemical Bank
City Wide Liquors: Coquillard In-Kind
Community Foundation of St. Joseph County: K-Camp
Cressy and Everett Real Estate Inc.: Coquillard
Crowe LLP: Campaign Kickoff
Cummins Crosspoint,
Drive and Shine: Mission Sponsor
Eaton Corporation: Campaign Kickoff
First Federal Savings Bank: Campaign Kickoff
Florence V Carroll Charitable Trust
Frankenmuth Insurance Foundation
Hilton Garden Inn: Annual Meeting In-Kind
Holladay Property Services: Campaign Kickoff
Hoosier IT Services: In-kind
Indiana Beverage: Coquillard: In-Kind
Indiana Michigan Power (AEP): Day of Caring, Campaign Kickoff
Indiana Trust and Wealth Management Services: Campaign Kickoff
Ivy Tech Community College: Campaign Kickoff
LaSalle Grill: Coquillard, In-Kind

Laven Insurance: Campaign Kickoff
Luma Audio and Video LLC: Kindergarten Camps
McCormick & Company: Campaign Kickoff
Meridian Title: Campaign Kickoff
Mussel-Ellison Memorial Trust Foundation: Early Learning Initiatives
Mutual Bank: Campaign Kickoff
Mutual of America Life Insurance Co.: Campaign Kickoff
NIPSCO: Campaign Kickoff
Northern Indiana Area Labor Federation
Peoplelink Group: Campaign Kickoff, Annual Meeting
Royal Excursion: Coquillard In-Kind
Sam's Club: Campaign Kickoff
Schurz Communications: Kindergarten Camps
South Bend Medical Foundation: Campaign Kickoff
St. Joseph Health System: Campaign Kickoff
Steel Warehouse: Campaign Kickoff
Tapastrie: Coquillard, In-Kind
Tippecanoe Place Restaurant: Coquillard In-Kind
Trupay
United Conveyor Corporation
University of Notre Dame: Campaign Kickoff, People Gotta Eat
Uptown Kitchen: Coquillard, In-Kind
Valentino's Photography
WNIT: Campaign Kickoff

The work of United Way, hand-in-hand with our community, is critical. The needs are big and can seem insurmountable at times. It is because the need is big that we continue to work and fight, and it's why we will always boldly invite others along to help change the trajectory of our community for every person who calls St. Joseph County home.

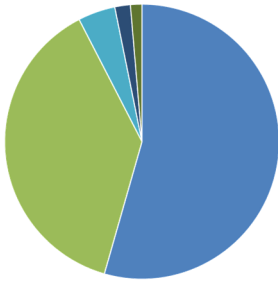
Thank you for your support, for your time and energy. Thank you for your advocacy and generosity. You truly make us UNITED.



FINANCIALS

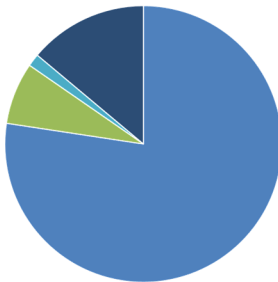
Fiscal Year 18/19

REVENUE: \$2,441,270



54%	38%	4%	2%	1%
Campaign Dollars	Grants	Bequests	Sponsorships	Interest & Misc.
(\$1.3M)	(\$928K)	(\$107K)	(\$45K)	(\$33K)

COMMUNITY IMPACT & EXPENSES: \$2,357,469



77%	7%	1%	14%
Community Impact Grants, Programs, Partnerships	Administration	UW Membership Dues	Fund Development
(\$1.8M)	(\$170K)	(\$35K)	(\$327K)

United Way of St. Joseph County has earned GuideStar's Platinum Seal of Transparency, the highest level of recognition for transparency and accountability among nonprofits.



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